ABOUT THE UNIVERSITY OF OTTAWA SCHOOL OF MANAGEMENT

The University of Ottawa School of Management is uniquely positioned to link with and learn from Canada’s leaders. More than 3200 students are registered in our Bachelor of Commerce, MBA, Master of Health Administration and Executive MBA programs.

Located in the heart of Canada’s capital and offering a broad range of outstanding research and teaching programs in both of our country’s official languages, the University of Ottawa is Canada’s university.
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SCHOOL OF MANAGEMENT STATISTICS AT A GLANCE

INTERNATIONAL ACCREDITATIONS: AACSB AND AMBA

| TOTAL STUDENTS: | 3,233 |
| TOTAL ALUMNI: | 19,228 |
| # PROFESSORS: | 209 |
| full-time professors | 86 |
| part-time professors | 123 |
| # STUDENTS ENROLLED IN COOP PROGRAMS: | 285 |
| % INTERNATIONAL STUDENTS: | 15% |
| # SCHOLARSHIPS AWARDED YEARLY: | 420 |
| # STUDENTS WHO PARTICIPATE IN THE INTERNATIONAL EXCHANGE PROGRAM: | 90 |

RANKINGS:
- The University of Ottawa School of Management has ranked among the Financial Times Top 150 MBA programs for the last three consecutive years (2004–2006).
- Executive MBA ranked 13th in the world for its International Course Experience – Financial Times 2005
- Executive MBA ranked 2nd in Canada with 35% of our students holding VP positions or higher – Canadian Business, Nov. 2005
- Ranked in the Princeton Review’s Best 247 Business Schools Worldwide
- Corporate Knights Social Responsibility Survey: MBA program was ranked 7th in Canada – Undergrad program ranked 4th in Canada

TOP RECRUITERS:
- CIBC
- L’Oréal Canada
- Kraft Canada
- Royal Bank of Canada

NOTABLE ALUMNI:
Paul Desmarais, BCom 1950, Chairman of the Executive Committee, Power Corporation of Canada
Robert Ashe, BCom 1982, President and CEO, Cognos
Jim Orban, EMBA 1998, Publisher, The Ottawa Citizen
Dr. Jack Kitts, EMBA 2001, President & CEO, Ottawa Hospital
Anne Bélec, BCom 1983, President & CEO, Volvo Cars of North America
Ian Telfer, MBA 1976, President & CEO, Goldcorp Inc.

THE DEAN’S ADVISORY BOARD

The Advisory Board is composed of leaders from the private and public sectors who strive to strengthen the School and its programs.

Established in 1989, the Advisory Board constitutes an important link between the School and the community, particularly the business world and the public sector. Its mandate is to advise the School with regard to its strategy and to provide information which will permit the evaluation of the relevance, the quality and effectiveness of its current and new programs. The Advisory Board also assists in identifying the ways in which the business community and the public sector can contribute to the strengthening of the School.

ADVISORY BOARD MEMBERS:

Rob Ashe, President & CEO, Cognos
Pierre Bergeron, Consultant
Richard Bertrand, Vice President Government Relations, Pratt & Whitney Canada
John-Peter Bradford, Partner, Bradford Bachinski Limited
Mark R. Bruneau, Executive Vice-President and Chief Strategy Officer, Bell Canada Enterprises
L. Denis Desautels, Executive-in-Residence, School of Management
Rick Doyon, Principal, Camino Alto Communications
Bruce Joyce, Partner, Deloitte/Chairman of the Dean’s Advisory Board
John B. Kelly, Chairman, Nexinnovations Inc.
George Langill, Executive-in-Residence, School of Management

Timothy J. McCunn, Partner, Borden Ladner Gervais LLP
Marie-Lucie Morin, Deputy Minister of International Trade, Government of Canada
James E. Orban, Publisher, The Ottawa Citizen
Debi Rosati, President, RosatiNet Inc.
Ann Marie Sahagian, Assistant Comptroller General, Treasury Board of Canada
Gary M. Severy, President and CEO, Alterna Bank
Moris M. Simson, President & CEO, WaveNet Inc.
Camille Villeneuve, President, Multivesco
Deborah L. Weinstein, Partner, Labarge Weinstein
Alain Doucet  
Director, Marketing and Development

Peter Koppel  
Assistant Dean (Student Services) and Director, Undergraduate Program

Micheál J. Kelly  
Dean

Patricia O’Rourke  
Chief Administration Officer

Terry Kulka  
Director, Executive MBA Program

Joanne Leck  
Associate Professor, Associate Dean (Academic) and Secretary

François Julien  
Associate Professor, Associate Dean (Programs) and Vice-Dean

Philip McIlkenny  
Associate Professor and Director, MBA Program

Absent from photo:  
Denis Caro  
Professor, Director, MHA Program  
Michel Nedzela  
Associate Professor, Associate Dean, Strategy, Planning & Management
In the past, I have used this report to provide readers with a general overview of annual activities at the School of Management, and to highlight noteworthy accomplishments of students and faculty. This year’s report tacks a slightly different course. It is divided into five sections: social responsibility, global perspective, research momentum, leadership links and students’ career ambitions.

These themes speak to the priorities that we at the School of Management share, and help us foster an academic environment in which students can experience a complete education, faculty can reach their professional goals, alumni can impart their wealth of experience, and corporate partners can contribute to scholastic achievement and community progress. This report presents several innovative programs, unique initiatives and special achievements that reflect these values, and demonstrates why the School of Management has become one of the finest institutions of its kind in Canada.

DEMONSTRATING SOCIAL RESPONSIBILITY

Two initiatives undertaken by School of Management students this year have proven that a business education not only fosters personal enrichment, but can also promote a more socially aware approach to marketing.

Over the course of six months last year, Making Niger Our Business—a series of fundraising activities undertaken by 170 marketing students—generated $40,000 in cash donations and $250,000 worth of medical equipment to help alleviate the suffering caused by a recent food shortage in Niger.

In November 2005, the Commerce and Administration Student Charity Organization’s Annual Smiles and Styles Charity Show raised more than $20,000 for the Children’s Hospital of Eastern Ontario Foundation.

DISPLAYING A GLOBAL PERSPECTIVE

During 2005–2006, the School of Management sponsored two innovative ventures to help provide dozens of students with a clear perspective on the forces at play in the global marketplace.

In April 2006, 27 students from the School’s Executive MBA program travelled to Shanghai to learn firsthand the global nature of business and help six Ottawa-based companies tap into the burgeoning and lucrative Chinese marketplace.
Closer to home, the 2006 Canadian Leadership Orientation Program used a speaker series, site visits and panel discussions to help 19 MBA students from top US business schools, and 10 of our own graduate students, enhance their knowledge and understanding of the extensive and diverse economic and political relationship that exist between Canada and the United States.

**GENERATING RESEARCH MOMENTUM**

At the School of Management, we recognize that leading-edge research activity enables our institution to remain a beacon for the finest students and academics in the country. To bolster our research capability, we created and staffed several new positions this year.

Dr. Tom Brzustowski—named the Royal Bank of Canada Financial Group Professor in the Commercialization of Innovation—collaborates with School of Management faculty members to cultivate greater appreciation of the business strategies, environments and characteristics that foster the successful commercialization of scientific innovations.

Dr. Barbara Orser and Dr. Allan Riding were appointed co-chairs of the Deloitte Professorship in the Management of Growth Enterprises. They are using this professorship to unite School of Management faculty members in the study of growth enterprises.

Dr. Bruce Firestone, the School of Management’s inaugural Entrepreneur-in-Residence, teaches students, conducts research, holds seminars and delivers motivational speeches—all activities designed to nurture the study of innovation and groom the next generation of entrepreneurs.

**FORGING LEADERSHIP LINKS**

Linked With Leadership is an organizing principle that shapes existing activities and inspires new initiatives. Two such events last year come immediately to mind.

The Leadership Forum—a series of six interactive sessions held over 22 months—is a singular opportunity for 45 accomplished young executives of local companies to gain practical knowledge and insights from some of Ottawa’s most successful business leaders.

The Mindtrust Leadership Development Program is a six-week series of seminars in which 13 leading corporate executives from the Ottawa area focus on a variety of topics related to leadership development. These talks help students understand what it takes to succeed as leaders in today’s extremely challenging and competitive business environment.

**FURTHERING CAREER AMBITIONS**

At the School of Management, we firmly believe that career development is an essential component of a quality business education. As a result, we have created the Career Centre, a student-funded body that plays a vital role in helping a variety of prominent Canadian and multinational corporations cultivate rewarding professional relationships with our students.

We also instituted the prestigious Goldcorp Inc. apprentice initiative, in which a recent School of Management MBA graduate serves for one year as apprentice to one of Canada’s most respected executives: Goldcorp CEO Ian Telfer.

**TAKING PRIDE IN OUR ACHIEVEMENTS**

All these programs, initiatives and achievements are clear indicators of the priorities we embody as an institution and promote as individuals. Indeed, at the School of Management, we are extremely proud of what students, faculty, alumni, administrators and partners have created: a rich learning environment that demonstrates social responsibility, displays a global perspective, generates research momentum, forges links to leadership and furthers students’ career ambitions.

During their Innovation Consulting Project and trip to Silicon Valley, California, the EMBA class of 2005-2007 had the opportunity to observe best practices of global leader HP.
FOSTERING ETHICAL AWARENESS IN MARKETING

In October 2005, Professor Guy Laflamme issued a challenge to second- and third-year students in his consumer behaviour and marketing classes. He asked them to use the business knowledge and skills they had acquired at the School of Management to help alleviate the suffering caused by a recent food shortage in Niger and contribute to long-term economic development in the country. More specifically, Professor Laflamme called on his students to devise—and then implement—a marketing campaign that would raise $250,000 in six months.

By the time the project—known as Making Niger Our Business—was completed in April 2006, a variety of initiatives developed by some 170 students from three classes had generated $40,000 in cash donations and $250,000 worth of medical equipment. Activities included a candlelight vigil, sales of hockey tickets and the establishment of fundraising partnerships with area newspapers Le Droit and the Ottawa Citizen, and with nine branches of Alterna Savings. In the last week of fundraising alone, students attracted more than $15,000 in donations by transforming a glass-panelled advertising van into a Niger schoolroom and taking turns living in it around the clock.

The project continued beyond the six-month timeline established by Professor Laflamme when he and seven of his students visited Niger in June 2006 to ensure hospitals in the cities of Niamey, Maradi and Zinder received their medical equipment and to observe construction of wells near schools in the Tahoua region. The students also offered a training program in social marketing at the University of Niamey and established partnerships with the school’s journalism program and the Niger Youth Parliament.

Along with Professor Laflamme, the group included Roberta Caverly, Mehran Faridani, Claudine Girard, Philippe Letendre, Pierre-Luc Pilon, José Poulin and Alexandre Préfontaine.

Through Making Niger Our Business, these School of Management students, and dozens of others like them, demonstrated that a business education not only fosters personal development and enrichment, but also promotes a more ethical and socially aware approach to marketing.
A COMPLETE EDUCATION—THE CASCO WAY

Academic life is about much more than attending lectures, undertaking research projects and writing exams. Granted, these tasks are fundamental elements of post-secondary education, but a genuinely complete education also involves supporting school events, participating in student organizations and reaching out to help local causes.

Perhaps no group at the School of Management exemplifies the ethos of a complete education better than the Commerce and Administration Student Charity Organization (CASCO). An entirely student-run organization comprised of dozens of School of Management students, CASCO supports the Children’s Hospital of Eastern Ontario (CHEO) by organizing, promoting and holding entertaining and inspirational events.

During 2005–2006, CASCO donated more than $20,000 to the Children’s Hospital of Eastern Ontario Foundation—bringing the total donated by the group over the past 7 years to just under $100,000. The group generated this money largely through its Annual Smiles and Styles Charity Show, which was held on November 28, 2005 at the Crowne Plaza Hotel ballroom before an audience of more than 600 students, faculty, businesspersons and sponsors.

The highlight of the evening was a modern musical remake of the Charles Dickens's holiday classic A Christmas Carol. Entitled A CASCO Carol, the Broadway-style show was organized, written, choreographed and performed entirely by School of Management students.

The event also included a performance by Canadian Idol finalist Emily Vinette and an appearance by Canadian Idol judge Zack Werner, who expressed his admiration for how School of Management students had used their academic skills and knowledge to achieve socially responsible objectives—and have some fun at the same time. But after all, isn’t that what a complete education is all about?
UNDERSTANDING THE GLOBAL NATURE OF BUSINESS

To succeed in today’s challenging and rapidly changing business world, entrepreneurs and executives require more than a solid grounding in fundamental management principles. True business leaders must know how to translate these principles into productive practices. Moreover, leading executives must cultivate a deep understanding of how to effectively employ these principles to make strategic decisions in today’s dynamic global environment.

The School of Management Executive MBA Program has developed a number of innovative methods to provide participants with a clear perspective of the forces at play in the global marketplace. Foremost among these creative learning approaches is a series of international consulting assignments.

The first engagement abroad is a study trip to San Jose, California—the international epicentre of entrepreneurship and business innovation. Undertaken at the end of the first year of the 20-month program, the visit enables students to gain insights from business leaders whose organizations continue to alter the global corporate landscape all the while completing a consulting project on behalf of an Ottawa based firm.

Toward the end of the program, participants travel to a second foreign destination to put their acquired knowledge and skills to work. In 2006, the destination was Shanghai, a major international business hub on China’s east coast.

In the four months leading up to the trip, students worked with six local companies looking to tap into the burgeoning and lucrative Chinese marketplace. The companies ranged from a small, privately owned company that specializes in 911-response to a publicly traded, multinational high-technology firm employing hundreds of people. Preparatory work included examining these companies’ specific business challenges, conducting focused research on market conditions, and developing a comprehensive market-entry strategy.

On April 21, 2006, EMBA program participants and client representatives arrived in Shanghai to conduct eight days of meetings and business development. While in the city, participants validated research findings, gathered further market intelligence through interviews and onsite research, solidified contacts, and helped strike business deals with Chinese companies.

For example, as a result of the international consulting engagements in Shanghai, Medical International Technologies Canada Inc. has drafted a memo of understanding with a Chinese firm to distribute the organization’s unique needle-free jet injectors. And QiaoLinx, a consulting firm—founded by an EMBA graduate—that facilitates business between Canadian and Chinese organizations, validated its value proposition offered to Canadian firms.

Not only did the assignments deliver concrete value to six local firms, but they also enabled participants to learn firsthand how to unlock the value and promise of the global economy.
ILLUMINATING A DEEP AND ENDURING RELATIONSHIP

“It’s safe to say that this program floored us.”

“The quality of activities was staggering.”

“The seminars provided valuable insights into the business, political and cultural environments of Canada.”

These three quotations exemplify the reactions of participants in this year’s Canadian Leadership Orientation Program. The annual program is a unique opportunity for MBA students from leading US Business Schools—the next generation of American business leaders—enhance their knowledge and understanding of the extensive and diverse economic and political relationship that exist between Canada and the United States.

Supported by Foreign Affairs Canada, Cisco Systems HEC Montréal and the Association for Canadian Studies in the United States (ACSUS), this year’s event—held from June 4 to 9, 2006—examined the current economic, business and political linkages between Canada and the United States, and explored several of the bilateral challenges looming on the horizon. In particular, the program’s speaker series, site visits and panel discussions enabled participants to delve deeply into a variety of vital topics including Canadian business practices; Canada’s economic, industrial and financial market structures; trade and investment strategies of American companies that operate in Canada; and political and trade relations between the two countries.

The participants—19 students from top business schools in the United States and 10 graduate students from the School of Management—were especially enthusiastic about four components of this year’s line up:

- A lively and penetrating panel discussion on future scenarios for North American integration featured four major players in the Canada-United States relationship: the Honourable John Manley (formerly Canada’s Deputy Prime Minister, Minister of Foreign Affairs, Minister of Finance and Minister of Industry), James Blanchard (formerly Governor of Michigan and United States Ambassador to Canada), Thomas D’Aquino (president and chief executive officer of the Canadian Council of Chief Executives) and moderator, Michael Kergin (former Canadian Ambassador to the United States and currently Special Advisor to the Premier of Ontario on Border Issues).

- A luncheon hosted by the Bank of Canada provided Paul Jenkins, the Bank’s senior deputy governor, with a forum to outline the institution’s overall role in the Canadian economy and describe the Bank’s inflation-targeting framework.

- During a visit to Cisco Systems Canada’s headquarters in Kanata, Douglas Frosst, a senior executive at the global networking giant, shared his detailed perspective of the high-technology landscape in Canada and the role Cisco intends to play in the industry’s future.

- Officials from the United States embassy provided participants with an in-depth briefing session on trade and other key aspects of the relationship between Canada and the United States.

Indeed, as many program participants pointed out, trade disputes is a subject that often obscures the importance of relations between the two countries. The Canadian Leadership Orientation Program helps future business leaders—in the United States and at the School of Management—bring this vital bilateral relationship back into focus.
PROMOTING A GREATER UNDERSTANDING OF GROWTH ENTERPRISES

Research indicates that a critical mass of high-growth, small and medium-sized businesses drive job creation, wealth generation and technical innovation in Canada. In September 2005, the School of Management, with support from Deloitte, launched the Deloitte Professorship in the Management of Growth Enterprises. The Professorship will focus on research and related activities that contribute to a greater understanding of the characteristics, behaviours and strategies of these exceptional companies.

Dr. Barbara Orser and Dr. Allan Riding were appointed co-holders of the Professorship for a term of five years. Professors Orser and Riding are highly regarded in the financial and academic communities for the quality of their research on entrepreneurship issues, including lending programs, private equity financing, and motivation and decision-making. They have used the Professorship as a catalyst to bring together School of Management faculty from several disciplines to study Canadian growth enterprises. In the first of a series of studies, the Deloitte professors and colleagues are focusing on the role of exports in fuelling rapid growth. Professors Jérôme Doutriaux and Tyler Chamberlin are exploring the links between export success and corporate research and development. Professor Barbara Orser and Professor Martine Spence are examining the nature of growth enterprises across sectors—with a particular emphasis on global firms. Professors Allan Riding and Scott Ensign are studying the methods by which small growth enterprises derive the financing necessary to spur substantial export growth. In each case, the teams are actively collaborating with colleagues at Industry Canada.

Research findings will be disseminated through scholarly articles and via a September 2006 conference.

Armed with the findings of the three research projects, Canadian policymakers and business leaders will be poised to create a more fertile environment for growth enterprises in this country.

ENTREPRENEURIAL MOMENTUM


Dr. Firestone is the ideal person to execute this new role. He has a long record as an entrepreneur, serving as the driving force behind several businesses in diverse fields. He has also taught entrepreneurship for many years, served as mentor for numerous local businesspersons, and developed tools to help budding entrepreneurs generate business models, evaluate marketing strategies, and test whether they have the aptitude to become successful entrepreneurs.

As Entrepreneur-in-Residence, Dr. Firestone focuses on an array of research interests, such as gauging the efficiency of self-capitalized or self-financed entrepreneurship, generating verifiable data on the results of guerilla or unconventional marketing, and determining how to produce differentiated or distinctive value in business models.

Along with his research activity, Dr. Firestone plays an instrumental role in grooming the next generation of entrepreneurs and business leaders. Through a challenging curriculum that stresses the importance of creating effective business models, he will help provide third- and fourth-year commerce students and first-year MBA students with the knowledge, training and tools required to thrive as entrepreneurs.
PROPELLING THE COMMERCIALIZATION OF INNOVATIONS

On their own, research advances in science and technology do not improve quality of life. To enhance public health, protect the environment and generate wealth, scientific research must spur development of commercially viable products and services that will be widely distributed in the global market. No one in Canada has a better understanding of the economic, social and environmental value of linking research and commercialization than Dr. Tom Brzustowski.

Formerly a prominent academic (vice-president, academic at the University of Waterloo from 1975 to 1987), senior public servant (deputy minister in the Government of Ontario from 1987 to 1995—first in the Ministry of Colleges and Universities, and later in the Premier’s Council), and chief executive of a respected national public organization (president of the Natural Sciences and Engineering Research Council from 1995 to 2005), Dr. Brzustowski was named Royal Bank of Canada Financial Group Professor in the Commercialization of Innovations at the School of Management this year. In this unique role, Dr. Brzustowski collaborates with a range of faculty members in the School of Management’s Innovation Research Cluster to study what it takes to innovate and create wealth.

Since arriving in October 2005, Dr. Brzustowski has started four research projects to gain insight into the linkages between scientific research and prosperity.

First, he is comparing 20 industrialized nations to determine the extent to which high-quality research affects their prosperity, taking into account additional factors such as these countries’ respective history, geography, culture, natural resources, and public policies and institutions.

Second, he is analyzing the corporate behaviours of Canada’s top 100 spenders in research and development to learn about innovation behaviour in different sectors and the demographics of this top tier of industrial R&D performers.

Third, he is using data from these 100 companies to affirm or refute the hypothesis that the percentage of sales revenue spent on R&D (known as R&D intensity) is directly linked to the speed of innovation and commercialization, and to see whether R&D intensity within certain industrial sectors reveals any common structures and behaviours in terms of innovation.

Finally, he is delving into a range of public policies in Canada to identify which policies lump research and development into one activity—in the same way that spending is reported—and which policies recognize the fundamental differences between these two related but separate activities in terms of goals, costs, risks, skills, cultures and processes.

Armed with the findings emerging from these four projects, Dr. Brzustowski is preparing several scholarly papers for publication. In this way, Dr. Brzustowski will help students, researchers, policymakers and many others gain a better perspective on the connection between research and wealth creation.

“A TURBULENT TIME, A CLEAR OPPORTUNITY”

As the first Jarislowsky Chair in Public Sector Management at the University of Ottawa, Dr. David Zussman, an expert on governance, has been a whirlwind of activity since his appointment in November 2005. The Chair was created to provide managers, academics and students with a meeting place to debate ideas and issues that pertain to management in the federal, provincial and municipal governments.

Dr. Zussman has begun work to establish partnerships with various departments in the University of Ottawa, with Carleton University, and with other academic institutions to develop research initiatives for faculty and learning activities for students. He is working with the Canada School of Public Service to facilitate interchanges between federal human-resources managers and their counterparts in the private sector. He has accelerated efforts to create a website on governance that will serve as an important forum for public-sector managers and academics to exchange views and collaborate on initiatives. And he will soon start organizing roundtables and conferences across the country on pressing public-sector management issues. For instance, the federal public service will soon undergo a significant transformation caused by the retirement of a large proportion of its executive cadre. An important consequence is the need to have a clear understanding of the career plans of senior management and the perceptions of those who are going to take their place as leaders in the public service.

Fortunately, there is ample opportunity to consider the renewal issue in the context of the survey analysis and roundtable discussions.
PREPARING FOR BUSINESS LEADERSHIP

Clearly evident in all School of Management promotional material is reference to the School’s brand: Linked With Leadership. Development of a distinctive, powerful brand has been an essential element in establishing the School as one of the finest institutions in Canada for the study of management. Among its many advantages, Linked With Leadership has helped the School shape current activities and inspires creative new initiatives.

One of these initiatives is The Leadership Forum. A series of six interactive sessions held over 22 months, The Leadership Forum is a singular opportunity for up-and-coming executives of local organizations to gain practical knowledge and insights from some of Ottawa’s most successful business leaders. Currently underway, the inaugural Leadership Forum focuses specifically on the subject of accountability at the individual, team and organizational levels.

Forty-five accomplished young professionals from Ottawa-area organizations have been invited to participate in these sessions. Nominated by the CEOs of their organizations and subject to a rigorous review by The Leadership Forum Selection Committee, these corporate officers are clearly among this region’s and this country’s next generation of business leaders.

Recognizing the importance of preparing these young executives for business leadership, six prominent local companies and organizations sponsored The Leadership Forum: Borden Ladner Gervais LLP, The Canadian Advanced Technology Alliance, Ernst & Young, the Ottawa Business Journal, the Ottawa Citizen, and Scotiabank. Not only did these sponsors provide essential funding for The Leadership Forum, but they also helped select featured presenters for the six sessions.

To date, The Leadership Forum has held two sessions. On February 22, 2006, Paul Coffin, president of IDA Communications, shared a harrowing account of how his unethical behaviour plunged his life—both personally and professionally—into chaos. On May 31, 2006, Rob Ashe, the president and CEO of Cognos Incorporated, discussed how his company sets clear accountability standards and links these standards to the fulfillment of specific corporate objectives.

Over the next 18 months, The Leadership Forum will feature four additional sessions at which prominent local business leaders will share their insights on several other facets of personal and corporate accountability.

- On November 29, 2006, Don Smith, chief executive officer of Mitel Networks Corporation, will examine the ingredients required for efficient and effective collaboration within companies and between businesses.
- On February 28, 2007, Jim Roche, president and CEO of Tundra Semiconductor Corporation, will delve into the intricacies and challenges associated with managing human capital.
- On May 30, 2007, Rod Bryden, owner and chairman of SC Stormont Inc., will share his considerable knowledge and experience on personal and corporate motivation.
- On November 28, 2007, Peter Cleveland, chief executive officer of the Cleveland Leadership Group and Executive in Residence at the School of Management, will conclude The Leadership Forum by examining how participants can use what they have learned in earlier sessions to sustain personal and corporate accountability throughout their careers.
LEARNING FROM LEADERS

The School of Management is committed to helping students reach their full potential—both inside and outside the classroom. To fulfill this pledge, the School continually seeks out partners that share an interest in nurturing the next generation of business leaders. The Mindtrust Association is one of these partners. A group of accomplished senior executives from local high-technology companies, the Mindtrust Association sponsors numerous events designed to cultivate and encourage emerging corporate leaders.

The Mindtrust Leadership Development Program is the group’s flagship educational initiative. Introduced in January 2005, the program is a six-week series of seminars in which some of the most influential senior executives in the Ottawa area impart valuable insights on corporate leadership to MBA and fourth-year commerce students. Seminar sessions focus on a variety of topics related to leadership development, such as enhancing communications skills, making the most of the talents of both large and small groups of workers, and implementing techniques to balance personal and professional lives.

**During this year’s program, 13 leading corporate executives from the Ottawa area helped students understand what it takes to succeed as leaders in today’s extremely challenging and competitive business environment.**

This year’s program—held from January 20 to March 24, 2006—included 24 School of Management students. These students were selected to participate in the program based on their superior academic performance and proven school and community leadership. To qualify, the students were also asked to submit short essays outlining how strong leaders had influenced their lives. Each successful applicant was provided a scholarship valued at $2,100 to defray the cost of the program.

Although professional facilitators—with extensive experience training leaders in business and government—direct program seminars, Mindtrust Association members are present to share their experiences and counsel students in small group workshops. During this year’s program, 13 leading corporate executives from the Ottawa area helped students understand what it takes to succeed as leaders in today’s extremely challenging and competitive business environment.

**2006 Mindtrust participants during planning session.**

### MINDTRUST LEADERSHIP DEVELOPMENT PROGRAM 2006

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CREATING CONNECTIONS

Since its inception in 2003, the University of Ottawa School of Management Career Centre has played a vital role in helping leading Canadian and multinational corporations connect with this country’s next generation of business leaders. Funded entirely by School of Management students, the Career Centre provides employers with a variety of specialized opportunities to cultivate rewarding professional relationships with our students.

During 2005–2006, several employers and many graduating students benefited from initiatives sponsored and organized by the Career Centre. Shell Oil Canada hired two School of Management students as a direct result of a September 2005 information session coordinated by the Career Centre. And in October 2005, L’Oreal accessed a substantial pool of bilingual graduates at the School’s annual Career Convention and ended up taking on four graduating students.

Career Centre events held during the past year have also strengthened existing institutional ties between employers and the School of Management. Edward Jones, consistently applauded as one of the top employers in Canada, participated in the School of Management’s June 2005 MBA Career Network and intends to enhance its corporate presence on campus in the year to come. Thanks to recent Career Centre initiatives, Royal Bank of Canada has placed the School of Management on an exclusive list of universities from which it recruits students, and the retail markets division of the Canadian Imperial Bank of Commerce has made the School of Management the leading source of new employees in Eastern Ontario. Furthermore, Kraft Canada has added several Career Centre recruitment activities, including the annual Career Convention, to the food and consumer-products conglomerate’s yearly recruitment drive.

Recruiting officials of these and other organizations hailed the 2005 Career Convention as one of the most well-prepared events they had ever attended. In particular, these representatives pointed out that it was clearly evident School of Management students had done their homework on the companies in attendance—researching current vacancies that interested them and asking questions specific to individual organizations.

In light of these obvious successes and glowing responses, the staff of the Career Centre should be saluted for their outstanding efforts and diligent work. Students should also be thanked for embracing the worthy objectives of the Career Centre. Together, students and Career Centre staff have established the institution as a vital part of the School of Management, and have made career development an essential component of a quality business education.
APPRENTICESHIP ACCELERATES MBA GRAD’S BUSINESS CAREER

Mélanie Pilon makes no bones about it: she’s an ambitious businessperson who expects to achieve great things in her career. But even she is amazed at what she has accomplished during the past year.

During 2005–2006, Mélanie helped revamp a company’s human-resources program, attended corporate events and conferences around the world, and served as a key player in a multi-billion-dollar corporate takeover bid. Not bad for a new School of Management MBA graduate.

So how did this ambitious young woman make the leap from the classroom to the boardroom?

Early last year, Goldcorp Inc., one of the largest gold producers in North America, began searching for a way to recruit new talent. As part of this effort, Ian Telfer, the company’s chief executive officer and School of Management alumnus, met Dean Micheál Kelly for a breakfast meeting in the spring of 2005. Conversation drifted to The Apprentice, the hit television show in which real estate tycoon Donald Trump hires a young entrepreneur to work at his side. Mr. Telfer indicated that he would be interested in trying something similar. Seizing the opportunity, Dean Kelly said he would help Mr. Telfer hire a School of Management MBA grad to work as his apprentice at Goldcorp’s head office in Vancouver.

In short order, the School had selected several worthy candidates from its MBA program. A short list of six students was prepared for Mr. Telfer, who flew to Ottawa in July to interview them. Two finalists were then flown to Toronto for follow-up interviews, after which Mr. Telfer offered Mélanie the job.

When Mélanie began her tenure at Goldcorp in September 2005, she recognized that she was in a privileged position. But the actual experience continues to exceed her expectations. As Mr. Telfer’s apprentice, she quickly became immersed in all aspects of corporate life—from collaborating with peers and assisting company executives to representing the company internationally at events and cultivating new investors. For Mélanie, the most exciting and challenging task was serving as Goldcorp’s liaison with Barrick Gold Corporation in their hostile takeover of Placer Dome Inc.

By playing an active role in numerous components of Goldcorp’s operations, Mélanie took advantage of a unique opportunity to hone the skills she learned at the School of Management and gain expert knowledge of working life at a prestigious multinational company. She has also established a network of contacts that would be the envy of a businessperson twice her age. But perhaps most important of all, Mélanie’s time at Goldcorp has enabled her to recognize that she has the skills and drive required to achieve her ultimate goal of leading her own enterprise.

When Mélanie began her tenure at Goldcorp in September 2005, she recognized that she was in a privileged position. But the actual experience continues to exceed her expectations.

The North American press also took notice of Mélanie’s accomplishments and her unorthodox rise in the business world, with the National Post and The Wall Street Journal prominently featuring her and the apprentice program in a series of articles. And the experience is not over for Mélanie. Although her tenure as apprentice expires in the summer of 2006, she will remain at Goldcorp and serve as interim director of investor relations and then join the company’s business development unit.

The experience has not ended for Goldcorp either. Based on the success of this initiative, Mr. Telfer has already chosen next year’s apprentice: Etienne Morin. In the fall, this School of Management MBA graduate, ex-investment advisor, retired professional hockey player and former geological researcher, will—like Mélanie Pilon—use an apprenticeship at Goldcorp to accelerate a promising business career.
2005–2006 EVENTS

AUGUST 22, 2005
Groundbreaking Ceremony
Site of Multidisciplinary Building

SEPTEMBER 16, 2005
11th Annual Scholarship Golf Tournament
Meadows Golf and Country Club

SEPTEMBER 16–18, 2005
Homecoming
University of Ottawa Campus

SEPTEMBER 21, 2005
Accounting Club CA’s Wine and Cheese Tabaret Hall, University of Ottawa

SEPTEMBER 29, 2005
School of Management Alumni Association Gala of Excellence Westin Hotel Ottawa

OCTOBER 5, 2005
Management Career Convention – Career Centre Fourth year graduating students Sports Complex, University of Ottawa

OCTOBER 21, 2005
Place à la Jeunesse Organized by Les Jeux du commerce University of Ottawa

OCTOBER 28–29, 2005
Finance Society Stock Market Simulation University of Ottawa

NOVEMBER 9, 2005
8th Annual ELLE Wine & Cheese – Entrepreneur’s Club Ottawa Marriott Hotel
Speakers: Dominique De Celles Vice President & General Manager, L’Oréal Paris Lucie Moncion CEO, l’Alliance des caisses populaires de l’Ontario

NOVEMBER 13, 2005
Marketing Association Christmas Ball Ottawa Marriott Hotel

NOVEMBER 28, 2005
CASCO Smiles & Styles Fashion Show Ottawa Marriott Hotel

DECEMBER 15, 2005
MHA Preceptors Conference Sheraton Ottawa

JANUARY 6–9, 2006
Jeux du commerce 2006 Université Laval, QC

JANUARY 20, 2006
Geo Welch Partner and Alumni Dinner Sheraton Ottawa

FEBRUARY 2, 2006
Entrepreneurs’ Club Toast to Success Business Dinner Speaker: Frank O’Dea Ottawa Congress Centre

MARCH 2, 2006
Finance Society & MISA Business Stars of Tomorrow Meet Bill Rancic, the Apprentice! Ottawa Marriott Hotel

MARCH 8, 2006
Summer and PT Employment Convention – Career Centre All undergraduate students Sports Complex, University of Ottawa

A: Multidisciplinary building project management team during the groundbreaking ceremony in August, 2005.
B: 2005 Golf Tournament participants.
C: Gala of Excellence award recipients, Guy Dupuis, Guy Lafleamme, Normand Fortier, and Joseph Nour.

DECEMBER 15, 2005
MHA Preceptors Conference Sheraton Ottawa

JANUARY 6–9, 2006
Jeux du commerce 2006 Université Laval, QC

JANUARY 20, 2006
Geo Welch Partner and Alumni Dinner Sheraton Ottawa

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MARCH 8, 2006
Summer and PT Employment Convention – Career Centre All undergraduate students Sports Complex, University of Ottawa
THE INTERN - 2006
March 1
Event 1 – Charity Sale
March 9
Event 2 – Networking event (OCRI)
March 13
Event 3 – Virtual Stock Market Simulation
March 23
Event 4 – Marketing Challenge
March 28
Event 5 – Business Case Competition
March 30
Final Interview

MARCH 22, 2006
First Year Career Convention-M SCEG
First year undergraduate students
Sports Complex, University of Ottawa

MARCH 22, 2006
Graduates Reception Hosted by the School of Management Alumni Association
Speaker: Rob Ashe, CEO, Cognos
Tabaret Hall, University of Ottawa

MARCH 25, 2005
Graduation Ball
(Undergrad)
Canadian War Museum

MARCH 29, 2005
Encounters Canada School of Management, Vanier Hall

MARCH 31, 2006
21st Annual Michel Cloutier Marketing Competition
Ottawa Marriott Hotel

APRIL 4, 2006
Career Centre Successes Tabaret Hall, University of Ottawa

APRIL 5, 2006
Recognition Reception for Donors & Scholarship recipients
Tabaret Hall, University of Ottawa

APRIL 27, 2006
National Bank of Canada Business Plan Competition
University of Ottawa

JUNE 4-9, 2005
US MBA program University of Ottawa

JUNE 5, 2006
School of Management Graduation Awards Reception
Minto Suites Hotel, Ottawa

JUNE 15, 2006
EMBA Spring Cocktail
Le Cordon Bleu Signatures, Ottawa

JUNE 21, 2006
MBA Career Network – Career Centre
MBA students
Resto Pub Jazzy, University of Ottawa

ALUMNI RECEPTIONS

VANCOUVER
JANUARY 25, 2006
Guest Speaker: Ian Telfer
Vancouver Club, Vancouver

TORONTO
OCTOBER 6, 2005
Hennick MBA-LLB Program Launch
TD Tower, Toronto

APRIL 20, 2006
Alumni Reception & Beer tasting event
The Esplanade Bier Markt

MONTREAL
OCTOBER 27, 2005
Montreal alumni reception
Guest Speaker: RBC Professor – Tom Brzustowski
Mount Stephen Club

MAY 25, 2006
Montreal alumni reception and tasting event of fine wine, beer and cheeses of Quebec
Fourquet Fourchette

OTTAWA
MAY 17, 2006
Ottawa alumni social at Holt Renfrew
Holt Renfrew Ottawa

EUROPE
JUNE 17, 2006
European alumni reception
Official residence of the Ambassador of Canada
Paris, France
SPEAKERS

ALUMNI BREAKFAST SPEAKER SERIES
Capones Restaurant

OCTOBER 13, 2005
Michael Dector, Chair, Health Council of Canada
“Renewing Canadian Health Care: Accelerating Change”

NOVEMBER 17, 2005
William Green, Principal & Partner, Live Work Learn Play LLP
“Resort Development meets New Urbanism: Creating a Live Work Learn Play Environment”

FEBRUARY 9, 2006
Pauline Rochefort, President, Canadian Wood Council
Carl Grenier, Executive Vice-President and General Manager, Free Trade Lumber Council
“Canada’s Softwood Dispute: How Canada’s Wood Industry is Competing and Winning!”

MBA PROFESSIONAL DEVELOPMENT EVENT
School of Management Executive Education Centre

NOVEMBER 30, 2005
Moris Simson
“An entrepreneur’s first test: a sound business concept”

MAY 4, 2006
Ron Brophy
“Barriers to Sales Growth – Marketing’s Role in Resolving Root Causes”

MARCH 17, 2006
Annette O’Connor, RN, BScN, MScN, PhD
Canada Research Chair in Health Care Consumer Decision Support
Ottawa Health Research Institute and the University of Ottawa
“Yes, No, Maybe So: Helping Patients Facing Difficult Decisions”

MAY 17, 2006
Dr. Geraint Lewis FRCPC, OMA District 8 Director
Chair, The Ottawa Academic Medical Organization
Faculty of Medicine, University of Ottawa
“Anesthesia Human Resources: An Overview with Reference to Ontario”

THE LEADERSHIP FORUM
School of Management Executive Education Centre

FEBRUARY 22, 2006
Paul Coffin, President, IDA Communications
“Personal Accountability and Ethics”

2005-2006 APPOINTMENTS/RETIREDMENTS

NEW PROFESSORS
Sarah Ben Amor, PhD., Assistant Professor – Operations
Silvia Bonaccio, PhD., Lecturer – Organizational Behaviour/ Human Resources
Samia Chreim, PhD., Associate Professor – Management/ Health
Brian Conheady, MBA, CMA, Teaching Associate, Accounting
David Doloreux, PhD., Associate Professor – Innovation
Sylvain Durocher, PhD., Associate Professor – Accounting
Mark Freel, PhD., Associate Professor – Innovation
2005–2006 GIFTS AND DONATIONS

To become a distinctive top 100 School of Management, operating in a world class facility with resources to compete for the best students and faculty and the drive to pursue the best opportunities, we need the support of our alumni, friends and the community. A special thank you, to the following donors for helping us achieve our goals during the 2005–2006 year.

Nissan Canada Inc.
Nissan Canada Inc. created the “Nissan Canada MBA Scholarship”. This gift, when matched by the Government of Ontario Trust for Student Support program, is estimated to be $62,500.

Guy Dupuis & Monique Archambault
Guy Dupuis (BAdm 1989) and Monique Archambault (BMgSc 1980), contributed additional money to their existing OTSS Scholarship Fund.

Logan Katz LLP
Logan Katz LLP $12,500 towards the Logan Katz OTSS Scholarship in Accounting & $12,500 towards an Accounting Fellowship.

Ernst & Young LLP, Scotiabank, Borden Ladner Gervais LLP, The Ottawa Citizen, The Ottawa Business Journal, The Canadian Advanced Technology Alliance (CATA)
The Leadership Forum has been created by the University of Ottawa Executive MBA Program with the support of these six wonderful organizations. The Leadership Forum provides an opportunity for a group of elite executives to leverage the talent and experience of the most sought after business minds in Ottawa. Led by the region’s highly respected and accomplished business leaders, the interactive sessions of The Leadership Forum will explore complex business issues from diverse and yet complementary perspectives.

Mark Cullen
Mark Cullen (BCom 1963) donated $50,000 towards the creation of a Scholarship to support MBA Program.

Alterna Savings
A gift of $112,500 was donated for the creation of the “Alterna Savings Social Responsibility Award”. The award recognizes a student at the School of Management who demonstrates exceptional leadership in social responsibility.

Paul E. Gagné
Paul E. Gagné (BCom 1972), gave $25,000 towards the “Fleur de Lys” scholarship fund. This fund was created to attract French students from the Quebec region to the School of Management.

Robert Arcand
Robert Arcand (BCom 1968), contributed $10,000 towards the “Fleur de Lys” Scholarship.

Jacques Vaillancourt
Jacques Vaillancourt (BCom 1968), added $12,500 to his current fund “The Jacques Vaillancourt Scholarship”.

The Certified General Accountants of Ontario
The CGA of Ontario increased their support of the School of Management CGA Accounting Research Centre, bringing their total commitment to over $1,000,000.

The Wesley and Mary Nicol Charitable Foundation
The Wesley and Mary Nicol Charitable Foundation donated, for the 2nd year in a row, $10,000 for The “Nicol Entrepreneurial Award”. The Wes Nicol Entrepreneurial Award is a local and national competition designed to promote entrepreneurship with Canadian University students.

Foreign Affairs & Cisco Systems Inc.
Sponsors of this year’s, Canadian Leadership Orientation for US MBA students.
AWARDS

2006 JEUX DU COMMERCE
1st place – Best Executive Committee
Richard Martel, Nicolas Gagnon, Valérie Samson, Stéphan Forget, Jason Chartrand, Valérie Fortin, Sarah Larocque, Liane Brière, Guillaume Parent, Sonia Beauchamp

2006 NATIONAL MBA GAMES
1st place, Strategic Case Competition
Ines Quandel, Marc Poitras, Philippe Lavallée, Ruhia Jokhio, and Dharshini Tarcisius

2006 OCRI AWARD
Student Entrepreneur of the Year Award
Aurélien Leftick (BCom 2005)

2006 OCRI AWARD
Next Generation Executive of the Year Award
Bernard Herscovich (EMBA 1994)
Co-founder, President and CEO, BelAir Networks

OBJ TOP 40 UNDER 40 RECIPIENTS FOR 2006
Nemer Abourizk (MBA 1994), Principal, General Counsel, Abourizk Law
Renaud Brault (BCom 1990), President, Brofort Inc.
Michael Ennis (MBA 1994), Managing partner TDV Global Inc.
Allan Ghosn (BCom 2003), CEO, Grade A Student
Jonathan Martin (BCom 1998), Executive Director, Retire-At-Home Services Inc.
Dan Moorcroft (EMBA 1997), CEO/COO, QMR Staffing Solutions Inc.
Patrick Whittaker (BCom 1991), CEO/CFO/President, Reset Electronics Inc.

2006 UNITED WAY OTTAWA
Community Builder Award
Marc Drolet (BCom 2006)

2006 WOMEN’S EXECUTIVE NETWORK
Canada’s Most Powerful Women: Top 100 list for 2005 “Champions” Category
Penny Collenette, School of Management Executive in Residence

2006 APEX PUBLIC SERVICE CITATION
Gilles Paquet Emeritus Professor and Senior Research Fellow at the Centre on Governance at the University of Ottawa

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Les Jeux du Commerce 1st Place, Best Executive Committee.
Peter Thompson (National Bank), Julie Anne Dalcourt (National Bank), Steve Tremblay, Luc Pellerin, Frédérick Bassili and Peter Lawler (BDC).
2006 MBA Games 1st Place Strategic Case Competition Team, Ines Quandel, Dharshini Tarcisius, Marc Poitras, Philippe Lavallée, and Ruhia Jokhio.
Penny Collenette, School of Management Executive in Residence.
**MBA MENTORS**

The School of Management wishes to thank MBA Project Mentors who will contribute in a unique and remarkable way in the training of its MBA students through the MBA Consulting Projects. MBA Project Mentors are responsible for assisting the project team with the consulting process. Project Mentors are members of the Canadian Association of Management Consultants.

<table>
<thead>
<tr>
<th>NAME</th>
<th>TITLE</th>
<th>INSTITUTION NAME</th>
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<tbody>
<tr>
<td>Jac van Beek</td>
<td>Director Planning and Performance Management</td>
<td>National Research Council of Canada</td>
</tr>
<tr>
<td>Paul Butler, CISSP</td>
<td>Portfolio Director, Information Security</td>
<td>Consulting and Audit Canada</td>
</tr>
<tr>
<td>Bernard Gingras</td>
<td>Senior Partner</td>
<td>Gelder, Gingras &amp; Associates</td>
</tr>
<tr>
<td>Ian Graham</td>
<td>President</td>
<td>Klondike Marketing and Consulting</td>
</tr>
<tr>
<td>John Harris</td>
<td>Managing Principal</td>
<td>The Osborne Group</td>
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<tr>
<td>John Herzog</td>
<td>Retired Partner</td>
<td>PricewaterhouseCoopers Inc.</td>
</tr>
<tr>
<td>Michael Kelly</td>
<td>Managing Director</td>
<td>Kelly Sears Consulting Group</td>
</tr>
<tr>
<td>Murray Kronick</td>
<td>Principal</td>
<td>Interis Consulting Inc.</td>
</tr>
<tr>
<td>Alice Kubicek, MBA</td>
<td>President</td>
<td>AK Performance Solutions Inc.</td>
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<td></td>
<td>MBA, CHRP, CMC</td>
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<tr>
<td>Flavia Leung</td>
<td>Corporate Management Officer</td>
<td>National Research Council of Canada</td>
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<td></td>
<td>and Development Branch</td>
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<tr>
<td>Bonnie J. Lindsay</td>
<td>Partner (Advisory Services)</td>
<td>IT/NET Ottawa Inc.</td>
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<tr>
<td>Jocelyn Lortie</td>
<td>Président</td>
<td>Giguère et Lortie Inc.</td>
</tr>
<tr>
<td>Ralph Mackey, CMC</td>
<td>Vice President Management Consulting</td>
<td>Ajilon Consulting</td>
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<tr>
<td>Ray Pearmain</td>
<td>Managing Partner</td>
<td>Pearmain Partners</td>
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<tr>
<td>Andrew Penny</td>
<td>President</td>
<td>Kingsford Consulting</td>
</tr>
<tr>
<td>Gary Reid</td>
<td>Director Federal Consulting Inc.</td>
<td>Hay Group Limited</td>
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<tr>
<td>Greg Richards</td>
<td>Visiting Professor, Cognos Professorship</td>
<td>School of Management</td>
</tr>
<tr>
<td>Philippe Roy, CMC</td>
<td>Consultant</td>
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<tr>
<td>Garry Sears</td>
<td>Managing Director</td>
<td>Kelly Sears Consulting Group</td>
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**MHA PRECEPTORS**

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<tr>
<th>PRECEPTOR</th>
<th>TITLE</th>
<th>RESIDENCY LOCATION</th>
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<tbody>
<tr>
<td>Jim Kirkland</td>
<td>Chief Information Officer</td>
<td>Federal Healthcare Partnership</td>
</tr>
<tr>
<td>Gérald R. Savoie</td>
<td>CEO</td>
<td>Montfort Hospital</td>
</tr>
<tr>
<td>Nathalie Ménard</td>
<td>Manager, Planning and Support</td>
<td>Ministry of Health and Long-Term Care, Health Care Programs Division</td>
</tr>
<tr>
<td>Kathleen Stokely</td>
<td>Executive Director</td>
<td>Ottawa Children’s Treatment Centre</td>
</tr>
<tr>
<td>Rob Devitt</td>
<td>President and CEO</td>
<td>Toronto East General Hospital</td>
</tr>
<tr>
<td>Garry D. Cardiff</td>
<td>Chief Executive Officer</td>
<td>CHEO</td>
</tr>
<tr>
<td>Dr. Arthur Porter</td>
<td>Director and General CEO</td>
<td>The McGill University Health Centre</td>
</tr>
<tr>
<td>Dr. Jim Worthington</td>
<td>Vice President, Medical Affairs, Quality and Patient Safety</td>
<td>The Ottawa Hospital</td>
</tr>
<tr>
<td>Tom Schonberg</td>
<td>President and CEO</td>
<td>Queensway-Carleton Hospital (QCH)</td>
</tr>
<tr>
<td>Sandra Golding</td>
<td>Executive Director</td>
<td>Community Care Access Centre (CCAC)</td>
</tr>
<tr>
<td>Susan Chrolavicius</td>
<td>Project Manager for Michelangelo Studies</td>
<td>Population Health Research Institute, McMaster Health Sciences Department</td>
</tr>
<tr>
<td>Connie Colasante</td>
<td>Vice-President Professional Services and Clinical Programs, Obstetric and Gynecology</td>
<td>The Ottawa Hospital</td>
</tr>
<tr>
<td>Louise Ogilvie</td>
<td>Director, Health Resources Information</td>
<td>Canadian Institute for Health Information</td>
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</table>
# List of International Exchange Partners of the University of Ottawa School of Management

**Country** | **City** | **Institutions**
--- | --- | ---
Austria | Vienna | University of Vienna
Australia | Sydney | University of Technology
Australia | Sydney | University of Sydney
Denmark | Copenhagen | Copenhagen School of Bus.
Denmark | Aarhus | Aarhus School of Business
England | Brighton | Brighton University
France | Rouen | ESC Rouen
France | Grenoble | ESC Grenoble
France | Nantes | Audencia Nantes
France | Reims | Reims School of Management
France | Reims | CESEM
France | Cergy-Pontoise | ESSEC
Germany | Paderborn | University of Paderborn
Germany | Oestrich-Winkel | European Business School
Hungary | Budapest | Corvinus University of Budapest
Ireland | Dublin | University College Dublin
Ireland | Cork | University College Cork
Italy | Castellanza | Universita Cattaneo
Mexico | Mexico City | ITAM
Mexico | Monterrey | ITESM
Norway | Bergen | Norwegian School of Economics and Business
Thailand | Bangkok | Chulalongkorn University
Thailand | Bangkok | Thammasat University
The Netherlands | Amsterdam | Amsterdam School of Business
The Netherlands | The Hague | Hague School of Business
Sweden | Lund | University of Lund
Sweden | Uppsala | Uppsala University
Switzerland | Geneva | Université de Genève

**RAMP (Regional Academic Mobility Program)**

Mexico | Altamira | Instituto de Estudios Superiores de Tamaulipas
Mexico | Guadalajara | Universidad Autónoma de Guadalajara
Mexico | Queretaro | Universidad Autónoma de Queretaro
Mexico | Mexico City | Universidad Iberoamericana
Mexico | Mexico City | Universidad Lasalle
Mexico | Puebla | UDLA - Puebla
Mexico | Guadalajara | Universidad De Guadalajara
Mexico | Nuevo Leon | Universidad Autónoma De Nuevo Leon
Mexico | Mexicali | Cetys
Mexico | Guanajuato | Universidad de Guanajuato
USA | Ypsilanti | Eastern Michigan University
USA | St-Louis | University of Missouri at St. Louis
USA | Bozeman | Montana State University
BUSINESS PARTNERS

The following organizations participated in the School of Management Co-op program, Connections internship program, EMBA and MBA projects and graduate recruitment during the past year.

123 Certification Inc.
Accenture
ACNielsen
Adecco
Adobe
Aepos Technologies Corporation
Agence de la consommation en matière financière du Canada
Agriculture and Agri-Food Canada
AIDS Committee of Ottawa
Ajilon
Alcatel
Alterna Bank
Alterna Savings, Formerly CS CO-OP
APREL Laboratories
Artenga Inc.
Avand Auto
Assembly of First Nations
Atomic Motion
Auditor General of Canada, Office of the
AZUR HR Ltee
Bank of America
Bank of Canada
BDO Dunwoody LLP
Bell Canada
Bell Canada Enterprise Group
BIOTECanada
bitHeads Inc.
Blockbuster Canada
BM O
BM O Nesbitt Burns
Bona Building & Management Company Ltd.
Booster Juice
Bristol Machine Works
British High Commission
Brofort Inc.
Brookstreet Resort
Brymark Promotions Inc.
Bytown Museum
CGI Group Inc.
Camp Fortune & Mont Ste Marie Ski Resorts
Canada Border Services Agency
Canada Customs and Revenue Agency (CCRA)
Canada Deposit Insurance Corporation
Canada Post Corporation
Canada School of Public Service
Canada’s Research Based Pharmaceutical Companies (Rx&D)
Canadian Academic Placement Services
Canadian Air Transport Security Authority
Canadian Association for Disabled Skiing (CADS)
Canadian Council on Africa
Canadian Federation of Independent Grocers
Canadian Forces Recruiting Centre
Canadian Heritage
Canadian Imperial Bank of Commerce
Canadian Information Processing Society
Canadian Institute of Health Research
Canadian International Development Agency
Canadian International Trade Tribunal
Canadian Medical Association
Canadian Museum of Civilization
Canadian Revenue Agency
Canadian Security and Intelligence Service (CSIS)
Canadian Stroke Network
Canadian Tire
Cap Gemini
Carl Nicholson & Associates
CDC International
Centennial College
Centre for Public Management Inc.
Certified General Accountants of Ontario (CGA)
CGA Canada
Chartered Accountants of Ontario
Chartwells
CHEO
Christian Hit Radio Inc.
CIE Solutions
Cisco Systems
Citizenship and Immigration Canada
City of Ottawa
Clarica
CMA Holdings
CMA Ontario
CML Emergency Services
Cogan & Associates
Cognos Incorporated
Colliris Barlow Chartered Accountants
Communications Security Establishment
Computer Sciences Corporation
Connelly & Koshy, Professional Corporation
Conseil des écoles publiques d’Ottawa
Consulting and Audit Canada
Convergys
Corel Corporation
Correctional Services Canada
Costco Wholesale
Craig & Taylor Associates
Credico Marketing
Cummings Mitchell
Custom House
D. D’Aronco & Associates
Dare Human Resources Corporation
Dell Canada
Deloitte
Department of Foreign Affairs and International Trade
Department of National Defence - Canadian Forces
Desjardins
Ebanflo
Edward Jones
Elections Canada
Encounters with Canada
Enterprise Rent-A-Car
Environment Canada
Ernst & Young
EthicScan
Exit Certified
Export Development Corporation
Fasken Martineau DuMoulin LLP
Feature Grids
Femme de carrière
Fidelity Investments
Finkelman & Agulnik - Chartered Accountants
Fintrac
Fisher Scientific
Fishes and Oceans Canada
FM C Professional Services
Free the Children
Freedom 55 Financial
Frito Lay Canada
Frontline Robotics
Gartner
Ginsberg, Gluzman, Fage & Levitz
Goldcorp Inc.
Goldfarb, Shulman, Patel & Co. LLP
gordongroup
Government of Ontario
Great Northern Maple Products
Grey, Clark, Shih and Assoc. Limited
2005-2006 EDUCATOR'S HONOUR ROLL

VISITORS TO THE SCHOOL OF MANAGEMENT

Chahreddine Abbes, Economist and Doctoral Student, University of Ottawa
Rached Abdel-Khalik, Professor, University of Illinois at Urbana-Champaign
Sandra Abi-Rashed, Project Manager and Senior Account Manager, Komunik
Wael Aggan, President and CEO, ViaSafe
Jenifer Aitken, Associate, Borden Ladner Gervais LLP
Terry Albert, Assistant Secretary-General, Canadian Medical Association
Cynthia Allan, Recruiting Supervisor, Enterprise Rent-a-Car
Mary Arrenciba, Commercial Consellor, Embassy of Cuba in Canada
Robert Ashe, President and CEO, Cognos Incorporated
Maher Awad, President & Founder, ADITude Media Inc.
Yolanda Banks, Conseillère, Export Development Canada
Hon. Perrin Beatty, President & CEO, Canadian Manufacturers and Exporters Association
Julie Beaucarie, Client Services/Marketing Director, Nelligan O'Brien Payne LLP
Natalie Béland, Communications Officer, Réseau des services de santé en français de l'Est de l'Ontario

Jean-Luc Carrière, Vice President, Tembec
John Carson, Marketing Communications Manager, Med-Eng Systems Inc.
Denis Chainé, Principal, Logan Katz Chartered Accountants
Peter Charbonneau, General Partner, Skypoint Capital
Doug Church, Partner, Phase-5
Howard Cohen, Past Board Member, Volunteer Ottawa
Cristopher Comeau, Practice Leader and Founder, Xwave
Pamela Cross, Partner, Borden Ladner Gervais LLP
Jacque Cote, Chief Operating Officer, Canada Post Corporation
Ian Curry, President & CEO, DNA Genotek
Jeffrey Dale, President & CEO, OCRI
Stephen Daze, Executive Director, Entrepreneurship Centre
Dominique DeCelles, Vice President & General Manager, L'Oréal Paris
Michaéla Décter, Chair, Health Council of Canada
Barbara Degenhart, Consultant
Marie Delisle, Senior Strategic HR Consultant, Transport Canada
Elizabeth Demers, Professor, University of Rochester
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Mark Dill, Founder, Movers and Shakers
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Michaël Dobler, Chair of Accounting and Auditing, University of Munich
Michaëla Dunleavy, Partner, LaBarge Weinstein
Janet Eastman, Host, Ottawa Citizen Business Television
Eustache Ebondo, Professor, Euromed Marseille
Hy Elasoph, CEO, Central Local Health Integration Network
Dr. Jan Elliott, Co-Director, Dialogue, Deliberation & Public Engagement Program, The Fielding Institute
Fernando Espinosa, Counsellor for Economic Affairs, Embassy of Mexico

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Jessica Ferguson, Recruiter, Deloitte
Stephen Finestone, Senior Consultant, IBM Canada
Bruce Finestone, Founder, Ottawa Senators & Scotiabank Place
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Canada Inc.
Greg Forestell, CIO, CHEO
Léger Fournier, Canada Post Corporation
Luc Fournier, Partner, Qiao Linx
Chantal Frédette, Director, National Bank
Raymond Gagne, Transportation Sector Team, Export Development Canada
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Juan Garrett, First Secretary, Embassy of Bolivia
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Sandra Golding, Executive Director, CCAC – Ottawa Community Access Centre
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Glennys Guy, Mutual Funds Supervisor, RBC
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Robert Hamilton, Chief Audit Executive and Director General, Fisheries and Oceans Canada
Heather Hanna, Recruitment Coordinator, Deloitte

University of Ottawa Desmarais Building and new home of the School of Management. Estimated occupancy date, fall 2007.
Melinda Head, President, Head Research
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Helen Huang, Staffing Associate, CICB
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Gabriel Leclerc, Director, Topia Energy Inc.
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Frank Martens, Director, PricewaterhouseCoopers Inc.
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Nancy Morris, Goal Achievement Specialist, Goal Getter Kit
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Don Smith, Chief Executive Officer, Mitel Networks
Steven Smith, Director, Canadian Blood Services

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Carol Tristani, Manager, CGA Ontario
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Zuo Wenxing, Second Secretary from Political Section, People’s Republic of China in Canada
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Rick Zipes, Director, IT Services, Canadian Blood Services

We would also like to thank the many speakers who gave their time to our students.