TELFER SCHOOL OF MANAGEMENT

The Telfer School of Management is a leading international centre of management education and research, and the proud academic, research and professional home of some 3,800 students, 200 full- and part-time faculty members, and 25,000 alumni.

Among the world’s best
Our school has earned accreditations from the three most demanding ranking organizations in the world: AACSB, AMBA and EQUIS. Achieving the highly coveted triple crown of accreditations places us in the top 1% of the world’s business schools, and validates our success in surpassing the highest possible standards for management education.

Renowned researchers
Our faculty members carry out strikingly original research in a variety of fields, including our three areas of strategic focus: business analytics and performance, health systems management, and innovation and entrepreneurship.

Strong links with leaders
Our close ties with successful companies, key industry associations and vital public-sector organizations enable our students to learn directly from an array of brilliant executives, entrepreneurs and business owners.

Impressive learning environment
Our Desmarais Building is designed and constructed specifically for teaching and learning business management. This impressive facility features modern lecture halls, labs and conference rooms that equip our students to meet the challenges of global business and place our researchers at the frontier of management research.

Rich community of support
Our hometown is the seat of national government, hub of high-technology innovation and capital of a G8 country. Ottawa fuels us with an incredibly rich supply of people and resources that we use to increase the quality of our programs and research, and expand the learning and career opportunities of our students.

Think Differently
Every extraordinary discovery has one thing in common: it starts with one person asking a great question. If you’re an exceptionally talented and ambitious student wondering what is the best way to hone your research skills to prepare you to earn a doctoral degree in management or enjoy a career in research and policy analysis, the Telfer School Master of Science in Management (MSc) is your answer.

We equip you with sharply honed research skills
During the Telfer MSc in Management, we will equip you with the skills you need to carry out rigorous academic, applied and policy research in management and discover illuminating answers to your own strikingly original questions.

In this way, the Telfer MSc in Management is completely different from an MBA program. We zero in on helping you unlock powerful new insights into how people behave individually, interact with one another and conduct themselves individually and collectively within businesses and other organizations.

Your journey of discovery will be guided by some of the brightest minds in the world of management—Telfer School researchers and professors. Many of our program faculty members hold prestigious fellowships, professorships and research chairs; serve as editors and reviewers for leading international journals and granting agencies; and, provide advice and consultancy services to companies and governments.

We link you with leaders
In addition to learning from our faculty experts, you will take advantage of our program’s Management Research Seminar Series to delve deeply into pressing business questions with distinguished academics and policymakers from around the world.

You and other students are expected to participate actively in the seminars. Along with linking you with respected thinkers and proven leaders, the seminar series will be a valuable opportunity for you and other students to present your thesis research and receive feedback from experts.

We give you hands-on experience
The Telfer MSc in Management’s optional research practicum is another ideal answer for you—regardless of whether you wish to work in the public or the private sector. Completed over one semester, your practicum assignment will not only enable you to apply your research skills and knowledge, but also help you expand your professional network and lay the groundwork for a fulfilling research career.

We stress the two most vital themes in management today: entrepreneurship and innovation
We have structured the Telfer MSc in Management to emphasize entrepreneurship and innovation—the most vital themes in management today. Think about it: most successful organizations propel themselves by cultivating entrepreneurial creativity among employees, pursuing opportunities and new directions as a result of market changes, and fostering, managing and fully exploiting advanced products, systems and processes.

By operating under the two overarching themes of entrepreneurship and innovation, the Telfer MSc in Management enables you to develop and expand your working knowledge of the disciplines you studied in your undergraduate years—whether in a school of management or not. For instance:

- Budding specialists in e-business, marketing and accounting can use our program to leverage what they know to gain penetrating insights into how to develop new and small enterprises and how public-sector organizations can spur entrepreneurial creativity
- Emerging authorities in finance, human resources and information systems can use our program as a way to intensify their understanding of inter-organizational relationships, the commercialization of new technologies, products and processes, management of the research and development activities in government and corporations, and the impact of globalization on the competitiveness of firms and countries

We integrate you into cutting-edge research projects
To put your knowledge and skills to work, the Telfer MSc in Management will enable you to collaborate with Telfer School researchers in pioneering management research. Right now, our program’s researchers are uncovering answers to penetrating questions in an array of exciting management fields, including:

- adoption and diffusion
- public policy and management
- IPO financing and venture capital
- entrepreneurship in technology-based firms
- mergers, acquisitions and organizational change
- product innovation in small manufacturing firms
- collaboration with technology suppliers to develop complex products
- social factors that encourage innovation across geographical distances
- international competitive intelligence and application of knowledge for innovation
- R&D management, technology commercialization, new-product management and technology
- exporting, entrepreneurial cognition and management of growing small and medium-sized enterprises
Admission is straightforward
Admission criteria for the MSc in Management program are:
• a four-year undergraduate degree in management (BCom), computer science, economics, social sciences, engineering, mathematics or a related field
• non-business applicants must have a foundation in management (equivalent to a minor in business) and may be required to complete some qualifying courses
• a minimum B+ (75%) cumulative grade point average
• proficient in spoken and written English
• a competitive score in the GMAT. The GRE is also accepted
• an interview with the admission committee may be required

Generous scholarships and financial support
Students with excellent academic records could be offered financial support packages. These packages include:
• admission scholarships
• teaching or research assistantships
• scholarships
• research travel grants
Students are also encouraged to supplement these packages by applying for funding from provincial and federal granting agencies, whose deadlines may be up to one year prior to program entry.

Excellent research support
The Telfer School’s Research Office will assist students to identify and prepare grant applications for external funding, prepare research ethics applications, and prepare papers for publication in top-ranked academic conferences and journals.

A clear path to completion
The MSc in Management program is designed to allow you to complete your studies within two years. Students may initiate their thesis research at any time during the program, based on the advice of their thesis supervisor and program director.

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<td>Minimum of 3 courses (9 credits):</td>
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<td>MGT 7999 Thesis (12 credits)</td>
<td>Elective if required:</td>
<td>Data collection, analysis and writing</td>
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<td>MGT 5100 Research Design Methodologies &amp; the Conduct of Research (3 credits)</td>
<td>MGT 5101 Multivariate Research Methods (3 credits) OR MGT 5102 Qualitative Research Methods (3 credits)</td>
<td>Elective if required: Optional research practicum (3 credits) OR Elective Data collection</td>
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<td>MGT 5300 Foundations of Management Theory (3 credits)</td>
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MGT 6991 Management Research Seminar Series (MRSS) (compulsory every term until the 6 attendances have been reached)

Apply now
Canadian and American students who wish to apply for the next fall session of the MSc in Management program must submit their applications by April 1. The application and funding deadline is February 1 for international students.

To learn more about the MSc in Management program, visit www.telfer.uOttawa.ca/msc, call the Graduate Programs Office at 613-562-5884 or visit us at the Desmarais Building at 55 Laurier Avenue East (room 4160) in Ottawa and speak with a program officer.

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